



Excellence in maritime,  
logistics and port services

2017

 noatum maritime

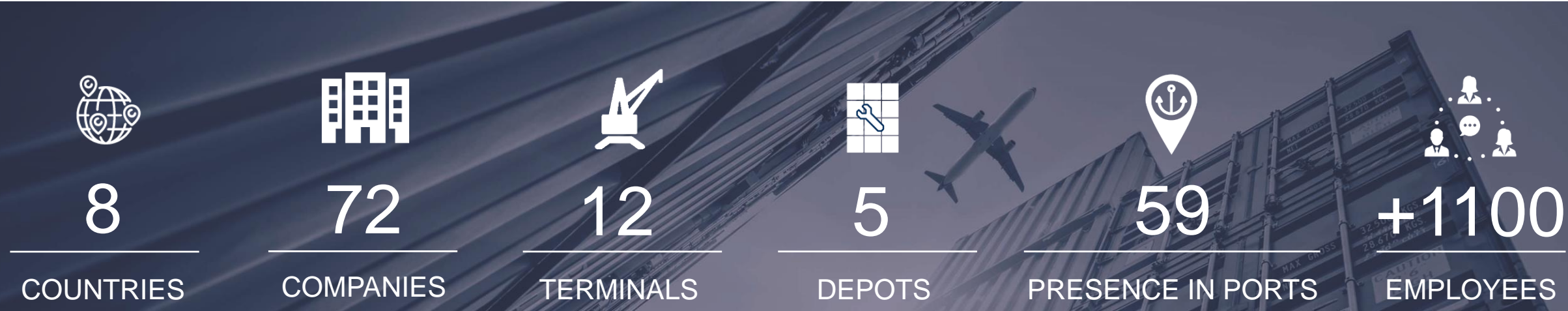
# 1

## About Noatum Maritime

PRESENTATION  
AT A GLANCE  
INTEGRATED MANAGEMENT SYSTEM  
NETWORK OF OFFICES  
COMPANIES  
ACTIVITIES  
MAIN FIGURES 2016

Noatum Maritime was founded in 1963 as Marítima del Mediterráneo (Marmedsa), initially dedicated to being a shipping agency.

Today, it is renowned for the excellence of its service and for its specialised and reliable staff who have made the company a benchmark in the sector.







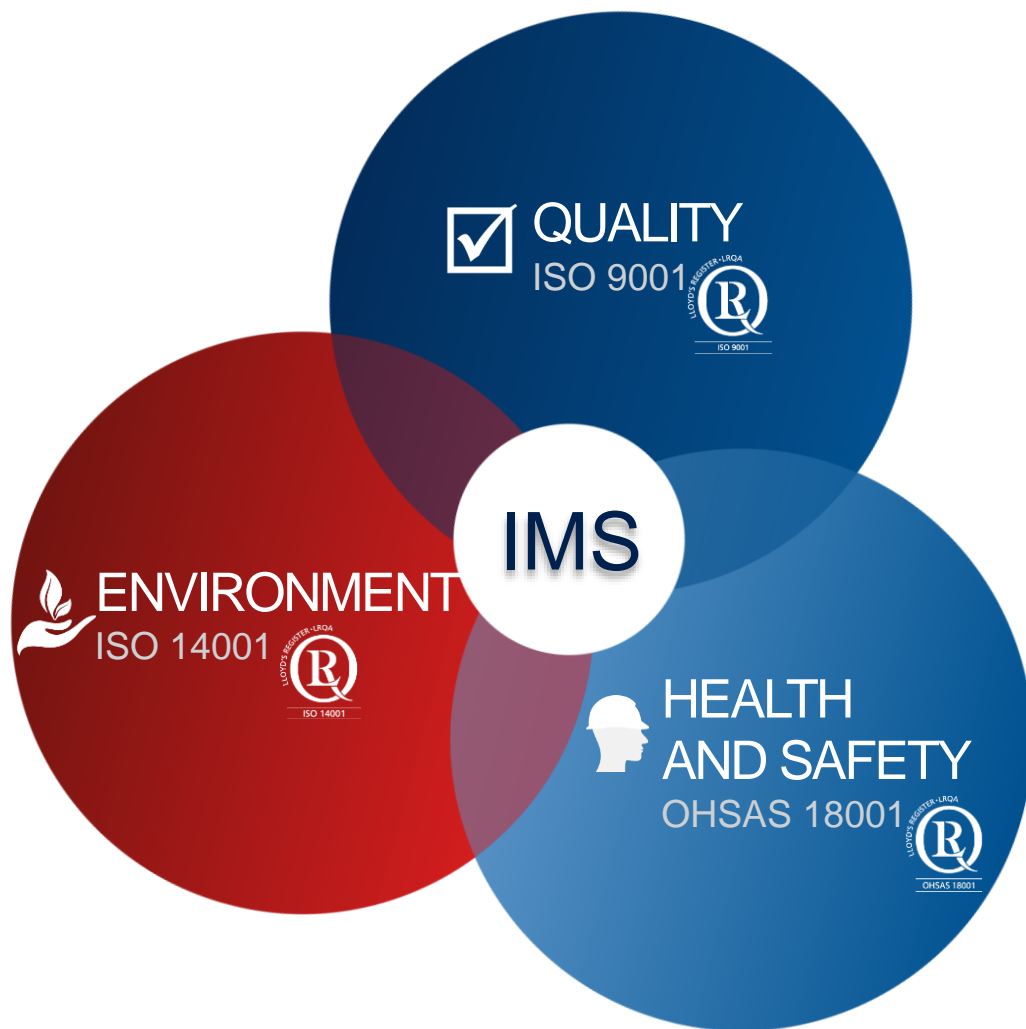
**+584K**  
TEUs

**+11,8M**  
TONNES BULK &  
GENERAL CARGO



**+10,200**  
SHIP CALLS

**+1,2M**  
VEHICLES



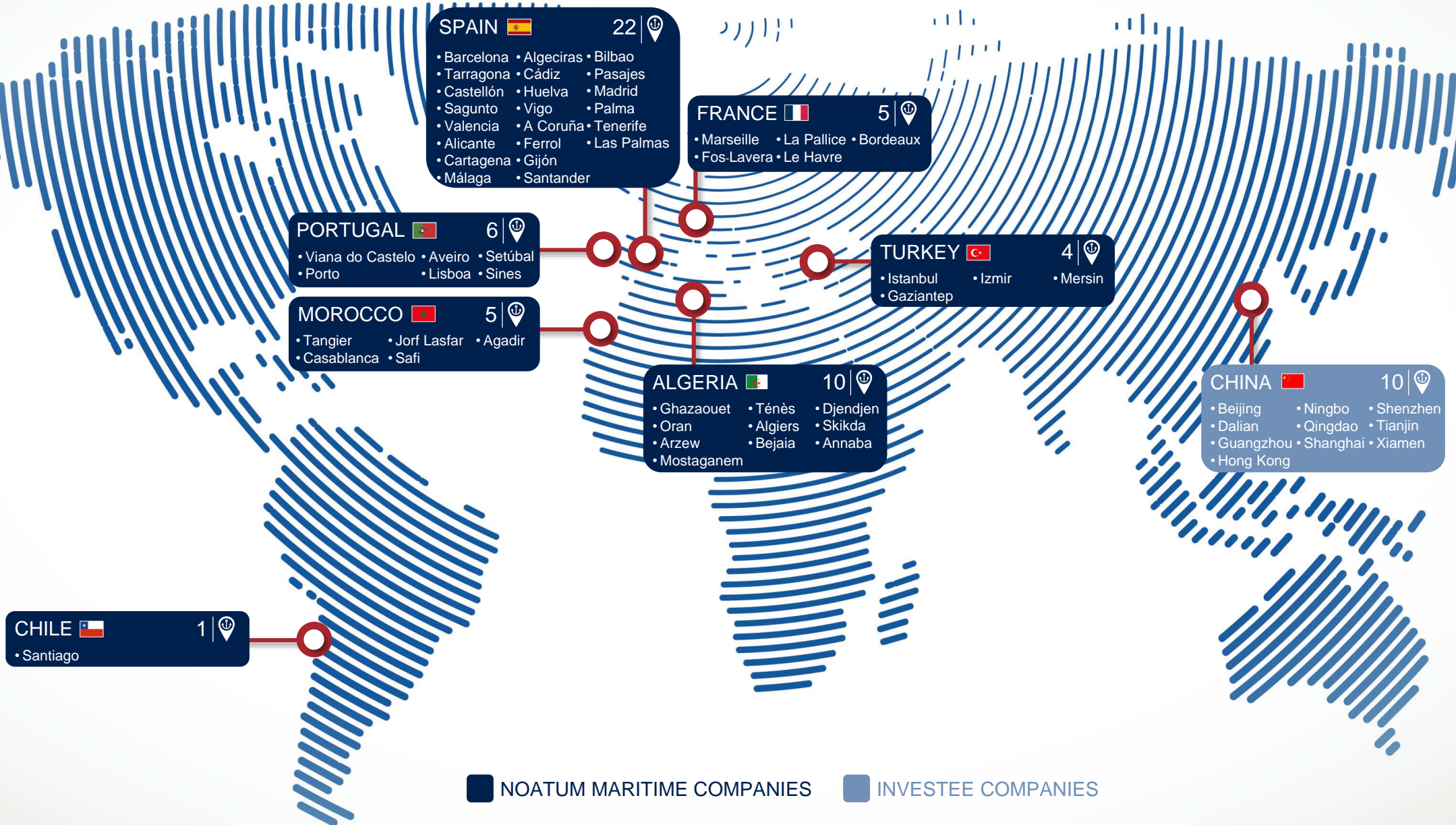
### CERTIFICATIONS

	AEO – Customs simplification - Security		Achilles (FPAL, REPRO y DOCUPLUS)
	CODEX Alimentarius		Legal Compliance (TRACE)
	Referenciales Puertos del Estado		Marca de Garantía (Valencia)
	Good Manufacturing Practices (GMP+)		Efficiency Network (Barcelona)
	Good Distribution Practices (GDP)		

### MEMBERSHIP

	<b>MACN</b> Maritime Anti-Corruption Network		<b>United Nations</b> Global Compact		<b>AFAT</b> SÒCIO N.º 512
Associate Member		Active Level			





**noatum maritime SERVICES**

- marmedsa** NOATUM SHIPPING AGENCY
- marmedsa bemarine** NOATUM SHIPPING AGENCY & LOGISTICS
- combalia** NOATUM SHIPPING AGENCY
- universal marítima** NOATUM SHIPPING AGENCY
- marmedsa chartering** MARMEDSA NOATUM MARITIME
- marforwd** NOATUM SHIPPING AGENCY
- marmedsa logística** NOATUM SHIPPING AGENCY
- marmedsa oil & gas** MARMEDSA NOATUM MARITIME
- ERHARDT MEDITERRANEO**
- MARITIMA CONSULET**
- lematrans** AGENCIA DE TRANSPORTES

**noatum logistics**

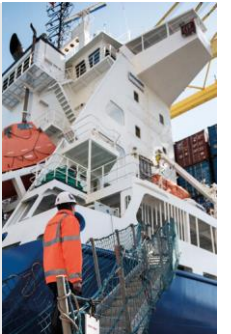
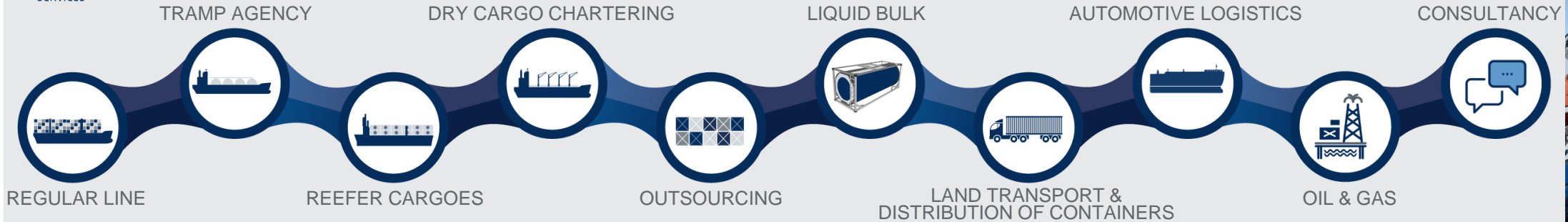
- noatum logistics** by UNIVERSAL GLOBAL LOGISTICS
- komet** NOATUM LOGISTICS
- ATLAS FORWARDING**
- C. Steinweg Iberia, S.L.**
- universal forwarding** NOATUM LOGISTICS
- actanis project cargo.**
- ATLAS MEDITERRÁNEO** Forwarding Agents
- TANDEM** Global Logistics

**noatum terminals**

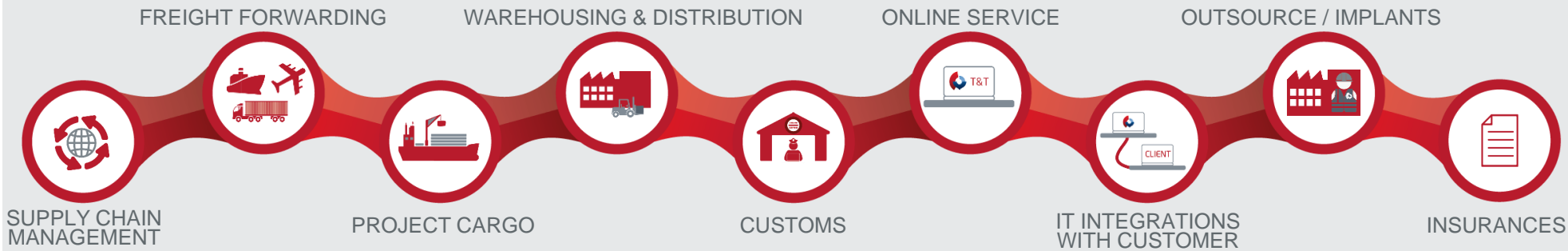
- noatum terminal TARRAGONA**
- noatum terminal MÁLAGA**
- leatransa** CASTELLÓN
- TMC** Estibadores Portuarios CARTAGENA
- TMGA** A CORUÑA - FERROL
- noatum terminal CASTELLÓN**
- noatum terminal SANTANDER**
- S.L.P.** BILBAO
- QUALITY DEPOT progeco** BARCELONA
- G&T PORT** CASTELLÓN
- fricasa** NOATUM REEFER TERMINAL CASTELLÓN
- noatum UECC** TERMINAL PASAJES
- PROGECO** BILBAO
- PROGECO** VIGO
- VIGO FRESH PORT**
- noatum terminal SAGUNTO**
- autoterminal** BARCELONA



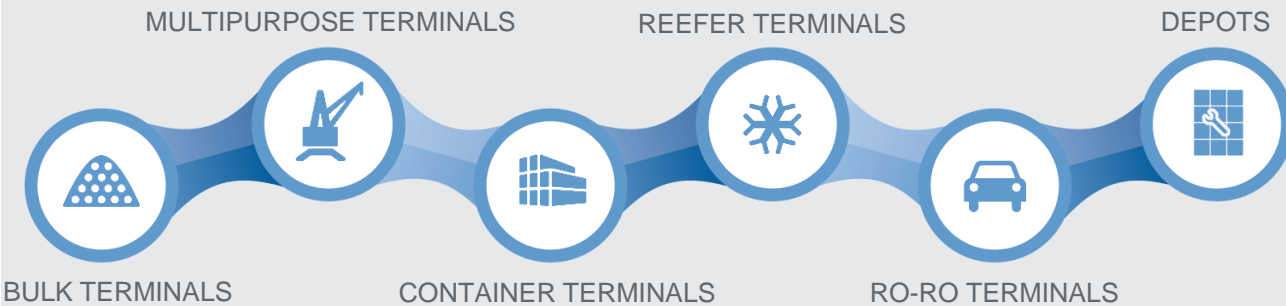
**noatum maritime**  
SERVICES



**noatum logistics**



**noatum terminals**

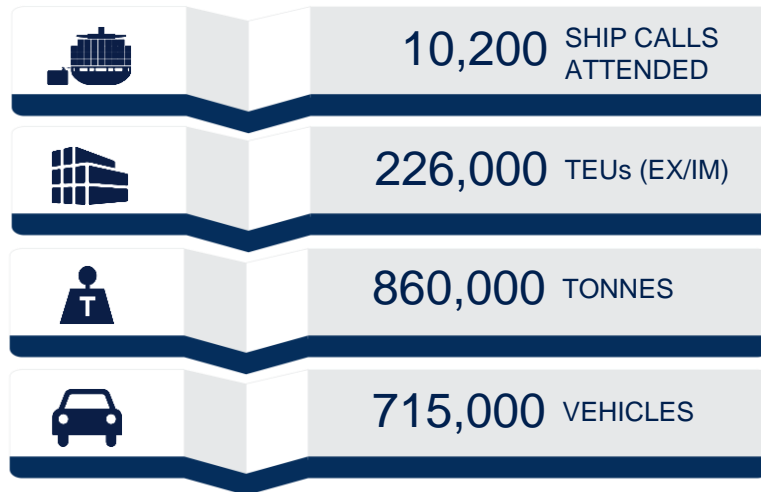
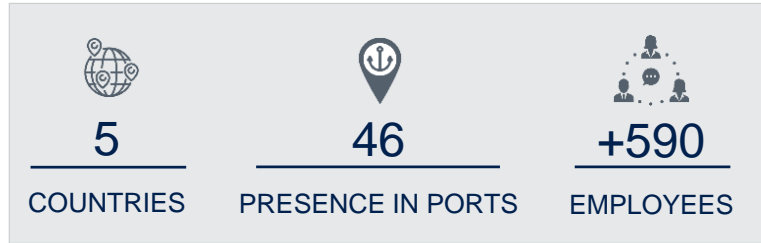




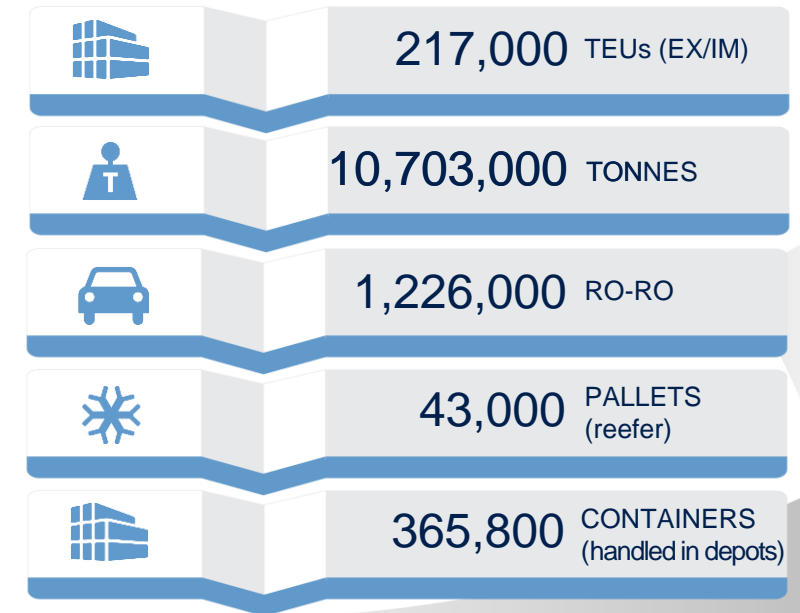
Each industry has its specific needs and characteristics, and therefore requires **different transportation and logistics solutions tailored** to its own conditions.

At Noatum Maritime, we know your specific operating needs and we offer the most suitable solution for each industrial sector.

  <p>AUTOMOTIVE</p>	  <p>FASHION</p>	  <p>CRUISES</p>	  <p>ENERGY</p>
  <p>CONSTRUCTION</p>	  <p>PHARMA</p>	  <p>IRON &amp; STEEL</p>	  <p>REEFER</p>
  <p>HOTEL INDUSTRY</p>	  <p>FOOD</p>	  <p>OIL &amp; GAS</p>	  <p>SPORT EVENTS</p>





# 2

## Noatum Maritime Services

PRESENTATION  
ACTIVITIES  
GLOBAL AGENCY









Noatum Maritime Services is focused on meeting the needs of all its customers, from ship attendance to commercial representation, including specialized transportation solutions, oil & gas and chartering, etc.



### ACTIVITIES

-  REGULAR LINE
-  TRAMP AGENCY
-  OUTSOURCING
-  LIQUID BULK
-  REEFER CARGOES
-  DRY CARGO CHARTERING
-  LAND TRANSPORT & DISTRIBUTION OF CONTAINERS
-  AUTOMOTIVE LOGISTICS
-  OIL & GAS
-  CONSULTANCY

### FIGURES

-  10,200 SHIP CALLS ATTENDED
-  226,500 TEUs (EX/IM)
-  860,000 TONNES
-  715,000 VEHICLES




## REGULAR LINE

- Container
- Ro-ro
- Car carriers
- Multipurpose conventional ships



## TRAMP AGENCY

- Agency services for all type of ships:
  - Dry bulk carriers
  - Tankers
  - Gas carriers
  - Military ships
  - Global Network coverage 
- Additionally, hub services at a regional and global level, post-fixture services for ship owners or fleet commercial operators, bunker broker, unloading supervision and consultancy services (Market Intelligence).



## REEFER CARGOES

- Representation of ship owners specialized in reefer cargoes both containerized and break bulk
- Spanish leader in liners and reefer activity of perishable products transport
- Own reefer warehouses in Castellon and Sagunto





## DRY CARGO CHARTERING

- Chartering of all type of vessels without any restrictions on tonnage / trading areas
- Voyage charter
- Time charter
- Contract of afreightment
- Solutions to special requirements adjusted to all kind of dry bulk commodities
- Market research
- Commercial management
- Operations management
- Post-fixtures services
- Freight and Hire collection

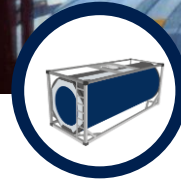






## OUTSOURCING

- Vessel husbandry
- Port captain
- ENS/EXS transmissions
- Desk services
- Customs declarations



## LIQUID BULK

- Agency representation in the Iberian Peninsula for transport, managing and leasing Isotanks
- Commercial leader of this activity in the Iberian Peninsula for more than 15 years
- Specialized depot for tank containers including M&R, periodical tests, cleaning, etc.
- Specialized services for liquid bulk shipments of chemicals, food grade products and wine & spirits



## LAND TRANSPORT

- Transport of all types of containers: refrigerated, IMO, Isotank, tipper containers, etc.
- Railway transport and multimodal transport operator (containers and vehicles)
- Transport of bulk by truck





## AUTOMOTIVE LOGISTICS

- Maritime transport of vehicles through lines represented
- Specialized terminal handling and storage. Value added services.
- Shipments coordination, stock control and damage prevention monitoring for vehicles
- Inland distribution through own fleet of trucks
- Customs and fiscal assistance
- Port captain services



## OIL & GAS

- OOS Upgrading Projects
- Warm & Cold Stacking
- Gas and Oil exploration
- Bunkering
- Scrap
- Project assistance
- Qualified personnel
- Accommodation and transfers
- Crew Change/ Visas/Immigration
- Health & Safety



## CONSULTANCY





## S5 AGENCY WORLD LTD: GLOBAL & TRANS-REGIONAL AGENCY SERVICES

- The world's fastest growing port agency
- WEB based single IT system to manage operations & financial control: Agency Now / Agency World
- HQ in London, hubs in Rotterdam and Mumbai
- Innovative hub & port call services: HSO, HPCM, husbandry, crew handling, etc.



350  
OFFICES



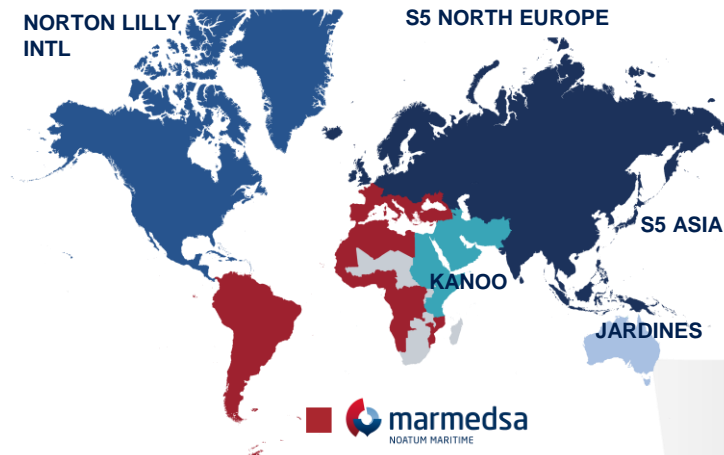
2,500  
EMPLOYEES



35,000  
PORT CALLS HANDLED PER YEAR



75,000  
CREW CHANGES MANAGED PER YEAR





3

# Noatum Logistics

PRESENTATION  
ACTIVITIES

NOATUM MARITIME OFFICES  
 INVESTEE OFFICES



Noatum Logistics acts as an integral logistic operator providing specific and value-added solutions to the supply chain of all its customers, being specialist in international transport, project cargo, logistics and customs.



**ACTIVITIES**



**FIGURES**







## SEAFREIGHT

- FCL
- LCL
- NVOCC
- Break bulk cargoes
- Ro-Ro cargo
- Flexitanks



## AIRFREIGHT CARGO

- IATA licensed
- Consolidation
- Charters
- Perishable & DG
- Critical shipments
- Services 24/7
- AOG
- Hand carriers



## LAND TRANSPORT

- International road transport: full truck loads (FTL), groupage-consolidation (LTF)
- Transportation of containers
- Special transports: oversized and extra heavy



## MULTIMODAL TRANSPORT

- Rail - Road - Ocean and vice versa



## CROSSTRADE

- Management of worldwide triangular operations for any type of transport.





## SUPPLY CHAIN MANAGEMENT

- Logistics consultancy service, analysis and design of the supply chain providing value for our clients.
- Implementation and execution of designed solutions, maintaining a high level of Monitoring and oversight
- Innovative and effective solutions focused on cost savings.
- Service throughout the supply chain, from the source to the destination, through our wide range of services:
  - Supplier and purchase order management
  - Consolidation at source and deconsolidation at destination
  - Quality control and added value activities at source (classification, labelling, refitting, etc.)
  - International air, sea and land transport
  - Customs engineering
  - Storage and distribution
  - Reverse logistics
- Integration within a single solution adapted to your needs and systems.
- High level of control and visibility thanks to our IT tools: one-stop access for monitoring and oversight of the entire supply chain.





## PROJECT CARGO

- Complete services for Turn Key Projects
- Transportation of industrial equipment, machinery and heavy lifts and out of gauge cargo
- Assembly and disassembly of industrial equipment
- Special port operations
- Chartering
- Great experience on:
  - Railways projects
  - Steel Industry
  - Wind power and solar energy
  - Petrochemical industry
  - Turbines and trafos



## CUSTOMS

- We are one of the largest customs brokers in Spain with own offices at main ports and airports.
- Providing solutions to our customers concerning any international trade issue.
- In house licensed customs broker in Spain and long term partnerships with (highly reputed) customs brokers in the rest of the countries
- Inspections and surveillance
- Special customs regulations
- Bonded warehouses
- Intrastat
- AEO certified (Authorized Economic Operator)





## WAREHOUSING AND DISTRIBUTION

- Bonded warehouses in Barcelona, Madrid and Valencia for different kind of products
- Cross dock and distribution to the final customer
- Picking and packing
- Stock control, traceability
- RFID
- Facility licenses and permits adapted to product
- Integral outsourcing in own warehouses or in-house
- Added value to the whole supply chain

### TEMPORARY BONDED WAREHOUSING (ADT)

Quick withdrawal

- Warehousing under Customs control
  - Permit change of status
    - Bonded goods
- Bonded containers' unstuffing

### PUBLIC BONDED WAREHOUSE (DAP)

Under suspension

- Time unlimited bonded warehousing
- Duties and Taxes postponement

### VAT CUSTOMS WAREHOUSES (DDA)

Related-party transactions exempt from VAT (\*)

- Limited exclusively to:
- Goods subject to Special Taxes
    - Specific raw materials
  - Goods coming from areas where VAT does not apply

(\*) Goods from the EU or with Community status





## ON-LINE SERVICES

We offer our customers a specialised track and tracing service, intended to make their sales department day-to-day routine easier providing all the necessary information to the extent that every customer needs.



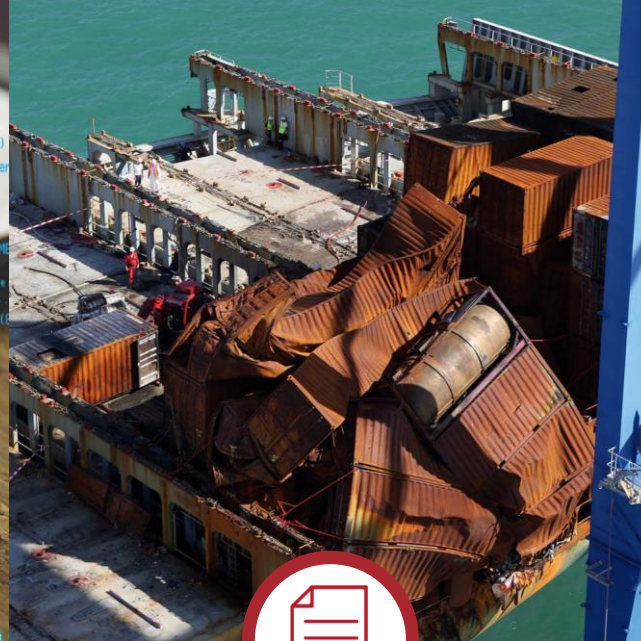
## OUTSOURCE/IMPLANTS IN OUR CUSTOMERS' OFFICES OR WAREHOUSES

We manage the whole or part of the logistics chain from our customers' offices or warehouses, moving our specialised and trustworthy personnel.



## IT INTEGRATIONS WITH CUSTOMERS

We adapt our processes to the our customers' IT tools, offering this way unique, efficient and competitive solutions for each case.



## INSURANCES

- Specialists in transport insurances
- Fast accident solving
- Flexible policies according to specific needs of our customers



# 4

## Noatum Terminals

PRESENTATION  
DESCRIPTION OF TERMINALS  
DESCRIPTION OF DEPOTS



Noatum Terminals has port facilities that are able to meet the logistics needs of each port's industrial hinterland. We offer a highly professional management backed by the most technologically advanced resources, as well as a combination of global knowledge and local experience to suit every need.

### ACTIVITIES

BULK TERMINALS

RO-RO TERMINALS

MULTIPURPOSE TERMINALS

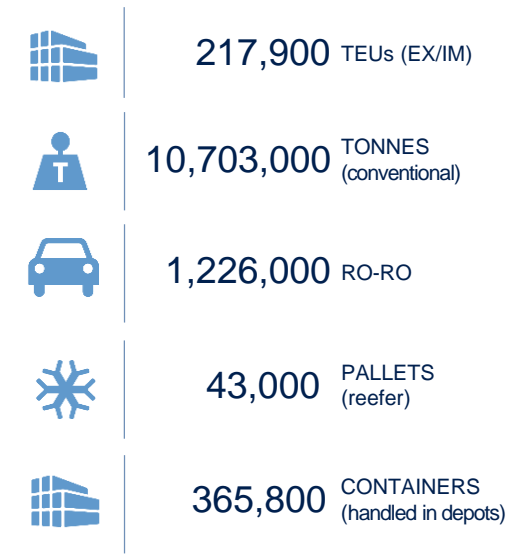
REEFER TERMINALS

CONTAINER TERMINALS

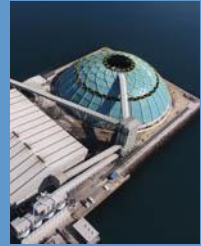
CONTAINER AND DEPOT REPAIR



### FIGURES







**A CORUÑA - Terminales Marítimas de Galicia (TMGA)**

Multipurpose and bulk terminal specialised in cereal warehouses and general cargo sheds. It has automated facilities for dry bulk cargo imports and handles containers for local importers and exporters.



**FERROL - Terminales Marítimas de Galicia (TMGA)**

Multipurpose terminal specialised in project cargo. The region is a renowned centre of activity for green energy generated via wind farms and TMGA is an integral part of the regional wind farm supply chain.



**SANTANDER - Noatum Terminal Santander**

The terminal offers an efficient handling for all cargoes with modern machinery and the latest IT systems for satisfying the highest demands of our customers. It is also the most modern terminal in Spain for handling powder and bulk materials and complies with the highest standards of environmental, health and safety.



**BARCELONA - Autoterminal**

Autoterminal is a multimodal terminal with standards of high efficiency in its operations handling vehicles loaded and unloaded from vessels, trucks and trains.



**BILBAO - Servicios Logísticos Portuarios (S.L.P.)**

Stevedoring company specialized in bulk, steel products, project cargo and general cargo. It has all the human and material resources to handle 3 M tonnes per year and extensive outdoor and undercover storage, with status of bonded warehouse and license of London Metal Exchange.



**PASAJES - Noatum UECC Terminal Pasajes**

Noatum UECC is a multimodal terminal for the handling of vehicles, H&H and general cargo through platform loaded and unloaded by vessel, truck or train.





### TARRAGONA - Noatum Terminal Tarragona

Stevedoring company that offers ship loading and unloading services as well as storage for agricultural products and general cargo.



### CASTELLÓN - Noatum Terminal Castellón

Noatum Terminal Castellón provides a full one-stop-shop service for general cargo, container and dry bulk cargo handling services in the port of Castellón. Located in the Spanish tile producing centre, the terminal's staff is specialised in handling delicate cargoes.



### CASTELLÓN - Fricasa Noatum Reefer Terminal

A specialised reefer terminal with capacity of 7,500 pallet spaces for perishable cargoes. Fricasa is the main terminal for the export of locally produced Clementine oranges, as well as for citrus imports from South Africa & South America.



### SAGUNTO - Noatum Terminal Sagunto

Noatum Terminal Sagunto was established in 1990 and operates the largest multi-purpose terminal at the Port of Sagunto.



### CARTAGENA - Terminal Marítima de Cartagena (TMC)

A stevedoring company operating multipurpose facilities focused primarily on containerized goods and project cargo. The only stevedoring company, among all docks in Santa Lucia, with covered port warehouses.



### MÁLAGA - Noatum Terminal Málaga

Noatum Terminal Malaga enjoys a strategic location for the handling of all types of cargoes in the South of Spain. It is a sheltered port with a nonstop service for clients and great ability to adapt to its needs.







**BARCELONA - Progeco España**

Depot of empty containers for exportation that also offers customers a full tuning service: inspection, cleaning and repairing normal, reefer or tank containers, among others. In addition, we have a supply of second-hand containers at reduced rates, which are ideal as one-use containers for exportation or for alternative uses of transportation (storage, building, etc.).



132,000 sqm



**CASTELLÓN - G&T Port**

This company provides specialized services to shipping companies and logistics operators such as maintaining and repairing dry, reefer or tank containers, as well as maintaining and repairing port machinery. They are also highly renowned specialists in services for lashing and consolidating special goods in containers or other types of means of transport.



11,000 sqm



**VIGO - Progeco Vigo**

Progeco Vigo, S.A. started in 1994 and was the first container depot in the Port of Vigo. At present, Progeco Vigo is a leading company in this port, not only in container storage but also in consolidating containers, in lashing special cargo in platform containers and in selling second-hand sea containers.



54,000 sqm



**BILBAO - Progeco Bilbao**

Since 1985, Progeco Bilbao S.A. has been a leading company in integrated logistics services for the commercial and industrial sector, for any need related with containers, storage and transport.



60,000 sqm



**VIGO - Vigo Fresh Port**

Vigo Fresh Port offers services and solutions to speed up the logistics process and the inspections that Plant Health and Border Health carry out on any type of perishable goods (fruit, vegetables and flowers) that come to and from Vigo.



1,000 sqm  
Reefer  
warehouses



[www.noatummaritime.com](http://www.noatummaritime.com)

